## Cancellation Adjusted Sales Rates and Inventory Ratios

| Month | Reported Sales Rate | Completed Sales Adjusting for Cancellations |  |  | Inventory of Unsold Homes: <br> Months' Supply |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Cancellation Rate |  |  | Cancellation Rate |  |  |
|  |  | 10\% | 20\% | 30\% | 10\% | 20\% | 30\% |
| October | 952 | 883 | 814 | 744 | 8.0 | 9.2 | 10.8 |
| November | 987 | 927 | 866 | 806 | 7.6 | 8.9 | 10.5 |
| December | 1,019 | 967 | 915 | 863 | 7.3 | 8.6 | 10.3 |
| January | 890 | 851 | 812 | 772 | 8.5 | 10.0 | 12.1 |
| February | 840 | 807 | 774 | 741 | 9.2 | 10.9 | 13.1 |
| March | 830 | 801 | 773 | 744 | 9.4 | 11.2 | 13.5 |
| April | 907 | 880 | 853 | 826 | 8.6 | 10.3 | 12.5 |
| May | 861 | 839 | 817 | 796 | 9.0 | 10.9 | 13.2 |
| June | 797 | 779 | 762 | 744 | 9.8 | 11.8 | 14.4 |
| July | 796 | 781 | 766 | 751 | 9.7 | 11.8 | 14.4 |
| August | 717 | 705 | 694 | 682 | 10.7 | 13.0 | 16.0 |
| September | 716 | 706 | 697 | 687 | 10.7 | 13.0 | 15.9 |
| October | 728 | 721 | 713 | 706 | 10.3 | 12.5 | 15.4 |

Source: U.S. Census Bureau and author's calculations.

