

Selected labor-market data for service sector, by state, 2004-2007

State	Number of service- sector workers (thousands)	Service sector as share of workforce (percent)	Unionization rate ¹		Median wage (unadjusted)		Regression- adjusted union wage premium ² (percent)
			Service sector (percent)	Non- service sector (percent)	Union (2007\$)	Non-union (2007\$)	
Alabama	1,648	72.2	10.3	12.5	18.06	13.17	[1.8]
Alaska	303	81.4	23.0	27.6	21.83	15.80	8.6
Arizona	2,390	79.1	9.2	7.0	19.88	14.29	7.9
Arkansas	1,005	70.7	5.7	7.4	17.78	12.40	6.4
California	14,600	78.8	18.8	13.2	21.95	15.42	11.4
Colorado	2,127	79.4	9.1	9.4	19.76	16.45	3.4
Connecticut	1,527	79.6	16.9	15.7	23.87	16.83	12.4
D.C.	300	93.9	13.0	19.5	20.71	20.19	5.8
Delaware	360	78.7	11.9	15.1	20.04	15.68	8.1
Florida	7,552	82.7	7.6	4.6	20.20	14.36	9.5
Georgia	3,653	76.6	5.8	7.2	20.31	15.20	11.0
Hawaii	573	85.8	24.1	34.3	18.58	14.40	6.4
Idaho	574	73.4	6.8	7.4	19.23	12.74	13.1
Illinois	5,330	78.8	15.0	24.4	19.77	14.84	7.2
Indiana	2,347	70.3	9.4	21.3	20.00	13.65	11.9
Iowa	1,267	73.0	11.1	20.1	18.73	13.19	9.0
Kansas	1,182	76.0	7.7	16.0	19.23	13.30	12.6
Kentucky	1,579	74.9	10.6	13.0	16.61	13.17	8.0
Louisiana	1,628	77.0	6.3	12.1	17.87	13.00	7.7
Maine	584	78.1	12.8	16.7	19.14	13.27	9.4
Maryland	2,614	84.6	14.1	14.7	21.87	17.99	6.4
Massachusetts	2,936	82.8	14.8	14.6	22.25	16.76	8.7
Michigan	3,820	72.1	18.8	27.4	19.77	13.81	11.4
Minnesota	2,335	76.0	16.9	18.1	20.50	15.37	10.9
Mississippi	953	69.4	7.3	9.9	18.29	12.74	8.0
Missouri	2,427	77.0	9.9	22.2	18.91	13.81	10.6
Montana	394	75.6	13.2	14.3	17.33	11.68	13.2
Nebraska	773	75.4	9.3	11.0	19.23	13.03	13.1
Nevada	1,074	82.6	15.5	19.0	17.48	14.23	11.4
New Hampshire	588	76.2	12.2	8.2	20.42	15.93	6.9
New Jersey	3,858	82.7	21.7	19.8	22.38	17.30	9.5

(continued)

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			Service sector (percent)	Non- service sector (percent)	Union (2007\$)	Non-union (2007\$)	
New Mexico	794	80.7	11.5	6.7	18.29	13.27	9.2
New York	8,270	84.4	26.9	23.5	20.18	15.17	9.7
North Carolina	3,349	74.0	4.1	3.2	19.91	13.87	8.1
North Dakota	285	75.4	8.5	8.3	19.22	12.46	12.0
Ohio	4,644	74.9	14.7	20.4	19.54	13.51	11.0
Oklahoma	1,380	76.8	7.7	6.4	18.38	12.70	14.6
Oregon	1,474	75.0	16.6	12.3	19.00	13.88	9.9
Pennsylvania	5,110	77.4	14.7	18.4	19.31	14.27	8.9
Rhode Island	473	78.9	17.3	12.7	21.94	14.84	11.3
South Carolina	1,606	73.1	4.7	3.7	18.27	13.17	6.6
South Dakota	332	73.0	7.8	7.5	18.27	12.51	15.9
Tennessee	2,290	74.2	6.3	8.7	17.92	13.27	8.3
Texas	8,978	76.8	6.3	5.0	19.61	13.19	13.9
Utah	1,023	76.9	6.4	6.5	20.27	13.17	11.5
Vermont	291	76.6	13.8	7.0	19.79	14.42	9.9
Virginia	3,306	80.8	5.3	7.2	22.23	16.20	16.1
Washington	2,684	77.4	20.1	23.3	20.00	15.43	9.0
West Virginia	650	76.5	13.1	22.8	18.44	12.47	8.4
Wisconsin	2,295	72.0	15.0	20.1	18.89	13.71	9.6
Wyoming	209	69.4	9.2	10.8	19.50	12.36	12.6

¹The share of workers in each sector that is in a union or represented by a union at their workplace.

²The percent by which unionization raises the average state service-sector worker's wage, other factors held constant using regression techniques.

Other notes: CEPR analysis of Outgoing Rotation Group of the Current Population Survey, 2004-2007. For details, see John Schmitt, "Unions and Upward Mobility for Service-Sector Workers," CEPR Briefing Paper, February 2009. Regression-adjusted union wage premium for Alabama is not statistically significant; all other estimated premiums are statistically significant at the one-percent level, except Arkansas, Colorado, and Louisiana, which are statistically significant at the five-percent level.